

News &amp; Events from Southern Vermont Board of Realtors®

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## SVBR Member News - May 2019

### **[President's Message](#)**

It has been a busy spring for most, with limited inventory in our marketplace we are finally seeing land sales in increase, new homes going up as well as increased sales prices.

### **Vermont Real Estate Commission Update**

We have all received the emails from VAR with updates on the proposed OPR model of commission vs. advisory. VAR hosted a meeting at the end of April to educate brokers and agents about the two different models. Nothing has been decided by the State and both OPR and VAR will continue to educate all of us on both models. If anyone would like a recap of April's meeting, please [click here](#).

### **Affiliate Drive**

SVBR Board of Directors is seeking your help to recruit new affiliates to join our membership. Building these relationships and providing affiliates as resources to our clients is an important connection in our business. For the month of June, we are having a contest for the agent who can recruit the most affiliates to join SVBR. We will be rewarding the winner with a \$50 gift card. Please [click here](#) for the current affiliate benefit matrix and the application form.

### **Education**

We continue to offer great educational opportunities to our members. We will be hosting the Ethics class on May 23rd taught by a new instructor to SVBR, Peter West. Please join us for the class and fulfill your Ethics requirement for this CE cycle. We also are offering the Broker's course in Southern part of the State for the first time in 7 years. This is a great opportunity to invest in yourself. Please sign up today as there will be a price increase after June 1st. And, don't forget to register for the June 13 SVBR Membership Meeting and CE Class on Social Media. We hope to see you there!



### **Upcoming Meetings and Events**

**May 23**

**8:30am**

SVBR Board of Directors Meeting  
Four Season's Sotheby's  
West Dover

**May 23**

**10am - 1pm**

Biennial Code of Ethics Training (3CE)  
[Register](#)

**June 13**

Member Meeting and CE Class

**8:30am** Business Meeting

**9:30am** Social Media Strategy (3CE) Class

[Register](#)

**June 17, 18, 24, 25, 26**

Broker Pre-Licensing Course

[Register](#)

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moving out of the area to be closer to her family and leaving the board. Jennifer has been a HUGE asset to SVBR, spearheading our education program and being the stable bright star on the board. We want to wish Jennifer the best in her next chapter and hope to see her smiling face back in Vermont for visits.

With Jenn's departure we hope to see new agents join the board. It has been a great experience for me to not only network with our membership, but also REALTORS state wide. It is a great experience. If you would like to consider joining the SVBR BOD, please contact me directly. 802 579 8689

Sincerely,

Betsy Wadsworth, President

### SVBR Green Up Day May 3

Thanks to everyone who participated in SVBR's Green Up Day. We received some great press along the way! [Click here](#) to see more pics from Green Up Day 2019.



### Brokers Pre-Licensing Class

Brokers Pre-Licensing Course is coming to Brattleboro! This required 40-hour course



### Real Estate Market Statistics

[Click here](#) for the latest real estate market statistics.



Follow Us On  
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### Do Business With a Member!

Are you supporting our Affiliate Members? SVBR is fortunate to have the support of companies who provide services to real estate professionals. [Check out the Affiliate Directory](#) on the SVBR website.

All Affiliates are encouraged to attend the SVBR Membership Meetings to network with Realtors.

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designation. Some of the topics include leadership and management skills, communication, and structuring business systems. There will be nightly reading assignments and a review of real estate math.

In order to receive the certificate and qualify to take the Broker Exam, a student must attend all 5 days of classes.

Sales Agents attending the full class will also receive 8 hours of CE.

The dates are: June 17, 18, 24, 25, and 26, 2019

Cost: \$750.00

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