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News & Events from Southern Vermont Board of Realtors®

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Southern Vermont Board of Realtors®

SVBR Member News - March 2019

President's Message

It's hard to believe that spring is just around the corner when I look outside my window and still see piles of snow. But driving around Vermont, I see the maples trees are tapped and grass is poking out in some areas reminding us that warmer weather and longer days are in sight.

I want to thank the current SVBR board for working hard on budgets, education, affiliate relations and government affairs.

We have our first member meeting for 2019 on March 28th, at the Chimney Hill Club House. The day will begin with our member meeting sponsored by Southwestern Vermont Health Care followed by the Fair Housing class offering 4 CE.

We need your feedback and input.....

Our Vermont legislators have been very busy this session and so has VAR's government affairs committee keeping up with proposed bills. One of the hot topics is the revision of Act 250. Many of us have been following the proposed changes and foresee a huge impact facing real estate and our consumers. We feel it is important for the members of SVBR to provide feedback to our legislators which SVBR will share with VAR and WRPC. Please take time (this could impact your business) to read the proposed changes to Act 250 and send your feedback supported by examples to [myself](#) and [Arlene Palmiter](#) by March 26th. [Read more](#) about the changes.

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Upcoming Events

March 28 SVBR Membership Meeting and CE Class

Meeting: 8:30am

Class: 10:00am

[Register](#)

Sponsored by
**Southwestern
 Vermont**
 HEALTH CARE 

**April 10-11
 Real Estate Negotiation
 Expert Designation Class**
 9:00am - 4:30pm

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Attention SVBR Members!

As many of you may have read, there was a fire last week in Newfane putting two local residents into the burn unit in Boston. The one roommate who made it out is now being placed in a home provided by Mount Snow, but it is in need of furniture. The other roommates will be moving in when they are released from the hospital.

We are currently looking for couches, coffee table, side tables, and dining table with chairs

I am sure other items would also be welcomed. [Please let me know](#) if you have any of these items to donate.

We can coordinate the delivery.

April 23
SVBR Board of Directors Meeting

May 19-20
Short Term Rental Summit - Brattleboro
[Register](#)

Welcome New Members!

Richard Lalancette
Criterium-Lalancette
Engineers

Debra Morton
Four Seasons Sotheby's

Derek Paul
ServPro of Windham and
Windsor Counties

REAL ESTATE NEGOTIATION EXPERT (RENE) Designation Class to be held in Southern Vermont April 10-11!

RENE
Real Estate
NEGOTIATION EXPERT

The course examines all types of negotiation formats and methods so that today's negotiators can play the game to win. A full spectrum of tips, tools, techniques and advantages will be provided so that negotiators can provide effective results for their client. The second day of the course focuses on real-world field scenarios to help negotiators apply the power tools, techniques and tactics learned on the first day. Understanding the tactics and techniques is one thing, but learning how to recognize them being done and using them effectively requires practice. These field scenarios provide the foundational

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Real Estate Market Statistics

[Click here](#) for the latest real estate market statistics.

Class is for Two days April 10-11th from 9:00am-4:30pm
Early Bird Registration \$259.00 Before April 1st
After April 1st Registration \$279.00

8 Hrs of CE

[Register](#)



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Short Term Rental Summit: May 19-20



The Short Term Rental Summit is for Vermont short term rental hosts & vacation property owners, designed to celebrate & acknowledge their phenomenal success in our state, to build sustainable business skills, & inspire awareness of state policies. The event will be held at the Latchis Hotel in Brattleboro and is sponsored in part by the Vermont Realtors.

Take advantage of local, state and national speakers who have experience and insight into this popular market.

[Register](#)

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Do Business With a Member!

Are you supporting our Affiliate Members? SVBR is fortunate to have the support of companies who provide services to real estate professionals. [Check out the Affiliate Directory](#) on the SVBR website.

All Affiliates are encouraged to attend the SVBR Membership Meetings to network with Realtors.

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