SVBR MEETING MINUTES for MARCH 15, 2018 – FSSIR Dover Office

PRESENT – Betsy Wadsworth, Jen Armstrong, Sigrid Pickering, John McPherson,
Members: Patrice Schneider, Penny Larson, Jon Bertucci

CALL TO ORDER: 8:37AM

PRESIDENT – Betsy Wadsworth – March 22nd Member Meeting at the Chimney Hill Clubhouse:

1) Discuss Core Values – Rainbow – She will provide a summary of what we are doing, mention budget, and volunteer opportunities, Zipforms, Designations: are they something we are interested in? Provide list and canvass which ones are of the most interest.

2) New member certificates – Betsy Wadsworth

3) VR Updates – Jen Armstrong

4) VR task Force – Jon Bertucci

Strategic Plan...For May 3rd – Surveys at 26 brokerages about designations; continue Affiliate discussion.

**Action Item:** JA will obtain list of designations that are available to us

Does SVBR have investments? Yes; CD’s etc.

Emphasis on Calendar – Does everyone use Google Drive?

Discussion on Affiliate memberships and their fee structure in relation to other boards. –Membership rates are high already compared to other boards. What makes SVBR stand out? Web presence and preferred list of service providers? Other boards admin costs are unknown. It was suggested that we have a Broker only meeting? Combine membership for more than one board affiliation? Sponsors were also discussed with the goal of having each member meeting and class sponsored. Prorated membership and group rates were mentioned.

**Motion** – to revert to the former fee structure of affiliates and secondary members – seconded - unanimous

**Action item** everyone brings list of vendors (inspectors, attorneys, etc.) to the next meeting; spreadsheet from KS

Old Business – Strategic Plan; meeting sign up only option; Volunteer Opportunities - Kidspace


**VICE PRESIDENT and EDUCATION COORDINATOR**– Jennifer Armstrong

20 signed up for the CE class – Law Day on the 16th

**Action Item** - She will take initiative to work on list of sponsors for meetings going forward

Discussed co-sponsorships with VR – do we have to always moving forward or can we still choose?

Vote on this at next meeting? She will provide a list of classes, free classes, before we decide also discussed social media (Facebook).

**Action Item** - JA will create a checklist for sponsors.

**Action Item** – SVBR is promoting food drive for member and law class - 16 registered for member meeting. Membership registration confirmations discussion. Septic and UVA for 4 CE sponsor is Uncle Bobs Septic.

April 26th 11-1 on same day as our next meeting is the Solar class at Wilmington HS; SVBR will meet there.
**Action Item** – Betsy will work on sponsor for this event. SVBR meeting will be from 8-10; 10-12 class

**TREASURER – John McPherson** – Monthly reconciliation with Kathy resulted in 4 edits.

**Motion** to pass draft budget – seconded – unanimous approval.

**SECRETARY/ SIGRID PICKERING** – February draft minutes – discussion of outcome of suggestion to post minutes

**Action Item** - Minutes to be redrafted in Roberts Rules Format* they will not be posted to the website but an overview of them by Betsy will be.

**MEETING ADJOURNED**: 10:09 AM