

SVBR MEETING MINUTES for JANUARY 25, 2018 – FSSIR Dover Office

PRESENT – Betsy Wadsworth, Jen Armstrong, Sigrid Pickering, John McPherson,
Members: Patrice Schneider, Penny Larson, Jon Bertucci and Adam Palmiter

CALL TO ORDER: 8:35AM

PRESIDENT – Betsy Wadsworth - Minutes – want to make them public; follow Roberts Rules. Note what is voted on, consent calendar and tasks and action items.

Motion to adopt Roberts Rules for Minutes and to post online; seconded – passed unanimously.*

Patricia Fitzpatrick is our new NEREN person;

Still need a GOVT Affairs Person.

Adam Palmiter volunteered to be our media/**Press Person**

John Bertucci gave an update on the VR Task Force – On April 12th they have an all-day strategic Planning Session. June 30th is target date for results. Did a nationwide website critique, examining Consumer v member website traffic in all 50 states.

SVBR Strategic Plan needs updating. Takes ½ day to review and update. Core Values – also need review.
May 3rd?

VICE PRESIDENT & EDUCATION COORDINATOR– Jennifer Armstrong – Legislative Breakfast this year; September? Logistics for hosting, revenue sharing and working with VR. Discussion about venue for Stratton February class. Feedback was mixed. New venue for Law Class – at Grand Summit. Projector screen is still needed. Law Day is 8 CE on the 13th at Mount Snow. Proposal for a 60/40 revenue split with VR. Calendar – will bring to next meeting and vote on it. Member meeting is on the 22nd at CHRE Septic 101 with Linda Patterson from SeaGrant Uncle Bobs is sponsoring – serving Dunkin Donuts, and shall we also have a Food Drive? Outreach to other real estate agencies; will try to do a few each week.

TREASURER – John McPherson – updated the budget with Kathy S; made some savings; working on meeting sponsorships and CE; current draft is less than \$ 3,000 in the red. Have to do an audit of our accounting. There is a slight discrepancy in membership tally; it is being reconciled. Adam suggested one way to make up the shortfall is to raise dues by \$25 = \$3,750? A discussion followed about the number of meetings, classes and food. Discussion about how to increase revenue and offer members the best value, and be sure SVBR gets the sponsorship \$. Annual dues seem to be preferred method. We are having only 3 member meetings this year, including the holiday luncheon. We should do a Vendor showcase; networking event. More revenue if exclusive time to present to us. We did get the \$500 from Efficiency VT so that carries forward to 2018 budget. Finance Policy is posted on Google Drive. A Budget discussion ensued. KS is compensated \$125 per member; \$100 per affiliate. A discussion on benefits for affiliates, secondary members, members, and associated fee structure ensued. ...*Note to continue discussion at next meeting – clarification for appraiser membership; access to MLS

Motion for Patrice to be our official sponsor person – seconded; passed unanimously.

Motion to increase the affiliate fee to \$200; Sigrid seconded; passed unanimously.

Motion for Kathy's contract; seconded – passed unanimously.

Motion for Strategic Planning to be May 3rd time TBD – seconded – unanimously passed

SECRETARY/ SIGRID PICKERING – January Minutes – to be redrafted in Roberts Rules Format*

MEETING ADJOURNED: 9:32 AM