President's Message

Dear Members,

As winter passes by, albeit rather warmly, we continue to see the Vermont real estate market pick up. This is promising for those of us in seasonal markets lacking snow as well as those in more primary markets, lacking sun and ready for spring buyers. We have various events looming on the horizon to stay aware of and I hope that you will look this over and make yourself reminders.

Your license renewals are due this Spring. That is March 31st for Brokers and May 31st for agents. Remember to get your CE credits done. Don't forget our upcoming meeting and class next week, March 2 at the Grand Summit Hotel at Mt Snow which covers both your mandatory NAR Code of Code of Ethics training.

Register today!

**SVBR Membership Meeting and CE Class (3 CE Credits)**

Thursday, March 2, 2016
Grand Summit Hotel
Mount Snow Resort

Breakfast Meeting: 8:30am
CE Class: 10:00am - 1:15pm

Note: You must register for each individual event separately!

Register for Breakfast Meeting
Register for CE Class
requirement and keeps you informed.

We are looking at possibly having more classes in Brattleboro or Bennington as well to try and flip flop between our very active agent areas. If you have any ideas for venues please let us know.

We are still working on getting a Broker meeting lined up, in order to help you better educate your agents, and if anyone has any interest in helping to facilitate this I would be happy to hear input.

Finally, our Board of Directors has lost two members within the past month due to obligations. We are very interested in finding some agents who might want to take a more active role in the organization. It is a very minimal commitment but will help you to have a voice, to be more informed, and looks great on a resume! Please touch base with me or any other board member for info, or feel free to drop by a meeting to see what it is all about. The next is Thursday 2/25 at 8:30AM at Four Seasons Sotheby's in West Dover.

Regards,

Adam Palmiter
SVBR President

January 2016 Market Statistics

The January 2016 Market Statistics reports are now available. A full review of the statewide market report can be seen at VermontRealtors.com.

To see the activity in our area click on these links:

- Bennington County
- Windham County
- Bennington City
- Brattleboro
- Dover
- Stratton Mountain

You may also view the 2015 Annual Report here.

Have You Subscribed to Inman Select?

Inman Select, a new, member's
Vermont Realtors® held its annual Legislative Reception on January 25. SVBR Member and VR Director John Hatton took time to speak with Rep. Molly Burke, P-Brattleboro about issues of importance to Vermont Realtors®.

Realtor.com Announces Milestone

RPAC represents nearly one million politically active Realtors® and here in Vermont, RPAC represents over 1,600 Realtors®.

No one knows a Vermont community better than a Vermont Realtor®. Realtors® know the lay of the land, the families, the best schools, the neighborhoods and the leaders of any given area. Vermont Realtors® are on the front line as defenders of real estate issues.

Donate Today!
Recently, Realtor®.com announced a huge milestone. The website attracted 50 million unique users in January 2016, which follows a period of rapid expansion following News Corp’s acquisition of realtor.com®’s operator, Move, Inc., in November 2014.

The combination of a record number of visitors to realtor.com® and great lead quality is spelling tremendous success for real estate professionals across the country. Not only does 50 million unique visitors provide a greater volume of consumer leads, these leads are consistently reported to be of superior quality – from consumers more likely to buy or sell a home.

Read more on what this means for you.

Register for the March 2nd Membership Meeting and CE Class

The REALTOR® Action Center is where you learn how Voting, Acting and Investing in RPAC builds our political strength at every level of government. Click here for more information on how much you save by being a member of the REALTOR® Party.
The next SVBR Membership Meeting will be held on Wednesday, March 2, 2016. The meeting will be combined with the CE Class "Code of Ethics".

REALTORS® are required to complete ethics training within a four-year cycle. This training will meet the specific learning objectives and criteria established by the NATIONAL ASSOCIATION of REALTORS® and meet 3 hours of continuing education credits toward your Vermont license renewal. The current four-year cycle will end Dec. 31, 2016.

This class has been approved for 3 hrs CE in VT or 2 hrs of Post-Licensure VT. It has also been approved for 3 hrs CE for NH.

Click on the registration buttons at the top of this email to reserve your spot!