

[Subscribe](#)[Share ▼](#)[Past Issues](#)[Transla](#)

News & Events from Southern Vermont Board of Realtors®

[View this email in your browser](#)

June 2015 Member News - Education Edition

President's Message

Greetings SVBR Members,

As we head into the summer we want to focus this issue on education for members. It will give you an opportunity to plan for the summer and the fall.

Over the past several years, the SVBR Board of Directors has been combining our quarterly membership meetings with continuing education. This gives every member the opportunity to get their CE credits for license renewal over a two year period of time. CE classes offered by SVBR and Vermont Realtors®, along with designation classes, gives you the tools to enhance your professionalism and knowledge of key issues in the real estate transaction.

Jen Armstrong is doing a great job as our Education Committee Chair. She is always on the look-out for new and interesting courses to bring to SVBR members. Please let her know if you have any topics you'd like to hear more about.

John McPherson, Berkley Veller Greenwood Country
SVBR President

Upcoming Education Opportunities

Regency Renovation Class

June 18
Hermitage Club, Wilmington
2 hrs VT CE, 3 hrs NH CE

New Mortgage Regulations & Changes to the Closing Process 2 CE Credits

June 23, Manchester
June 30, Rutland
July 7, Addison
July 14, Stowe
July 14, Newport
July 15, Montpelier
July 29, Windsor

FHA 203K

August 18
White River Junction
2 hrs VT CE

Green Symposium

October 29
Lake Morey Inn, Fairlee
6 hrs VT CE

**Local Market
Statistics**

June Membership Meeting and CE Class

June 18, Hermitage Club, Wilmington

Join us for the quarterly SVBR Membership Meeting and CE Class at the Hermitage Club, Wilmington, VT. Get updates on important Association and industry news. It's a great opportunity to network with your colleagues!

Business Meeting (breakfast included): 8:30am - 10:00am

CE Class: 10:00am - 1:00pm

CE Class Highlights

"Regency's Renovation Realtor® CE Class"

2 hrs VT CE, 3 hrs NH and ME CE

- Attendee will become knowledgeable about renovation lending
- Create a vision for a buying decision
- Improve your listing power
- Turn renters into homeowners
- Save the deal when the home inspection identifies issues or when the home doesn't pass the appraisal stage

[Click here](#) to register for the Meeting and CE Class.

FHA 2013 Renovation Loans - 2 CE Credits

August 18, White River Junction

The course covers FHA 203K Renovation Loans, what they are and what the benefits are. It includes a step by step process for each type of 203K Loan as well as touching on Fannie Mae Homestyle and HomePath loan programs. It identifies the uses of each loan as well as what they cannot be used for.

[Click here](#) to register at Vermont Realtors®.

May 2015

Vermont Realtors has published its monthly market statistics reports for May 2015. A full review of the statewide market report can be seen at VermontRealtors.com.

To see the activity in our area click on these links:

[Bennington County](#)

[Windham County](#)

[Bennington City](#)

[Brattleboro](#)

[Stratton Mountain](#)

ABR® Designation Course Being Offered

August 24-25
Williston, VT
8 CE Credits

The market is always changing. A great way to increase your opportunities and your referral pool in any market is through education. Becoming skilled at buyer representation will help you change the way you do business and cater to clients at every stage in the home buying process.

As an Accredited Buyer's Representative (ABR®) you will gain a unique understanding of home buyers' needs and how to best serve them, specialized information to stay on top of home buying issues and

New Mortgage Regulations & Changes to the Closing Process 2 CE Credits

Vermont Realtors® has developed a new class to help Realtor® members understand the rule and changes to the disclosure forms. This class covers important information about a new rule issued by the Consumer Finance Protection Bureau (CFPB). The new rule, which takes effect Aug. 1, 2015, aims to simplify and improve disclosure forms for mortgage transactions. Brokers and their agents need to understand this new rule and how it may impact real estate transactions.

The class is being offered in a number of places before the August 1st effective date. [Click here](#) to view the complete schedule at Vermont Realtors®.

Vermont Property Tax Law Changes June 17

The Vermont legislature passed a new law last month implementing a Clean Water Surcharge of 0.2 percent on the value of most property subject to the 1.25 percent property tax rate. (32 V.S.A. § 9602a.) The new law will affect real estate closings **on or after June 17, 2015**. Revenue generated by the surcharge is deposited in the Clean Water Fund.

The Department of Taxes has issued a new fillable updated property transfer tax return (Form PT-172) that incorporates the Clean Water surcharge. The electronic property transfer tax return filing system (ePTTR) has also been updated. Both are available on our website at www.tax.vermont.gov. All property transfers made on or after June 17 must use the new form and pay the surcharge, if applicable. Transferees that fail to pay the correct amount of property transfer tax or the surcharge may be subject to further billing with penalties and interest.

[Click here](#) for a fact sheet about the changes.

trends, and exclusive resources to share with your clients and give you even more of a competitive edge.

Earning your ABR® Designation has never been easier. Complete the 2-day core classroom course and you can choose from over 16 elective courses based on your business goals and market trends.

[Click here](#) for more information or to register.



The REALTOR® Action Center is where you learn how Voting, Acting and Investing in RPAC builds our political strength at every level of government.

[Click here](#) for more information on how much you save by being a member of the REALTOR® Party.



RPAC represents nearly one million politically active Realtors® and here in Vermont, RPAC represents over 1,600 Realtors®.

No one knows a Vermont community better than a Vermont Realtor®. Realtors® know the lay of the land, the families, the best schools, the neighborhoods and

Green Real Estate Symposium - 6 CE Credits
October 29, Lake Morey Inn

Save the date! The Real Estate High Performance Homes Symposium is a one day event designed to bring together Realtors®, Appraisers, Mortgage Lenders, MLS, & Home Builders from Vermont and New Hampshire with the intention to educate all parties in the process of the Green Home movement. Nationally recognized speakers will be discuss the latest trends and "need to know" information about green homes.

[Click here](#) for the "save the date" information.

Copyright © 2015 Southern Vermont Board of REALTORS®, All rights reserved.

[unsubscribe from this list](#) [update subscription preferences](#)



the leaders of any given area. Vermont Realtors® are on the front line as defenders of real estate issues.

[Donate Today!](#)
