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News &amp; Events from Southern Vermont Board of Realtors®

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## Southern Vermont Board of Realtors®

### SVBR Member News - May 2017

#### Two Great Classes - Tools You Use Everyday!

Attention SVBR Members! Your association is bringing to you two great classes to help you hone in on the tools you use everyday in your business. It's important that you register early! Please do not wait until the last minute to sign-up! Delays in registrations may mean cancellation if there are too few people pre-registered.



**Dotloop Agent Training will be held May 24**, in the morning and in the afternoon. DotLoop offers agents and brokers education focused on managing real estate transactions online while providing an amazing client experience that goes beyond just editing and esigning documents.

In this class you'll learn, among other features:

- How to edit and auto-populate interactive real estate documents and share them with clients, agents, lenders, title companies, and anyone else involved in the transaction.
- How to utilize esignatures as an alternative to printing, scanning, faxing, or meeting face to face
- Esignature legality, security, and the difference between a digital signature vs. an esignature
- How to add more value to your client's buying or selling experience by creating client move plans (task lists that help your



#### Upcoming Classes And Meetings

##### May 19

SVBR Board of Directors Meeting  
Four Seasons Sotheby's Dover  
8:30am  
*(all Members welcome)*

##### May 24

DotLoop Training (2CE)  
Marlboro Graduate Center, Brattleboro  
9:00am - 11:00am  
\$25.00  
[Register](#)

##### May 24

DotLoop Training (2CE)  
Marlboro Graduate Center, Brattleboro  
12:30pm - 2:45pm  
\$25.00  
[Register](#)

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- How to create and manage a paperless real estate transaction, 100%



**Paragon Training will be held June 21** at 9:30am, in conjunction with the quarterly SVBR Membership Meeting. This 3-hour session will cover how to navigate most efficiently through Paragon, using the Wizards, getting the most out of search and results, creating and working with contacts, as well as the Collaboration Center, and more!

We'll cover a variety of topics, including updating preferences, tips and tricks for search and working with results, different functionalities within Paragon, and other useful tools. While topics are always prepared, questions are greatly encouraged - this is your opportunity to learn what you need to know about Paragon!

*(green/energy efficiency)*

8:30am - 9:30am:

Meeting

[Register](#)

#### **June 21**

Paragon

Comprehensive

Training (3CE)

9:30am - 12:30pm

\$10.00

[Register](#)

#### **July 19**

Mandatory Course

(4CE)

2016-2018 Renewal

Cycle

Holiday Inn Brattleboro

9:30am - 1:30pm

\$60.00

[Register](#)

### **Do Business With a Member!**

Are you supporting our Affiliate Members? SVBR is fortunate to have the support of companies who provide services to real estate professionals. [Check out the Affiliate Directory](#) on the SVBR website.

All Affiliates are encouraged to attend the SVBR Membership Meetings to network with Realtors.

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