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News and Information for SVBR Members

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SVBR Member Newsletter - October 2016

President's Message

Dear SVBR Members,

Many of us just got back from the Realtor Success Rally, and wow, what an event! There were amazing classes, speakers including past, present, and future NAR presidents, networking opportunities, and venues to enhance our business. Unfortunately attendance from our SVBR membership was extremely poor and I can't stress enough how important these events are to your business and to keeping the positive mindset in this business. As we come into the Fall, the real estate market in all regions will historically see a slowdown and it's easy to lose luster in the business. Now is the best time to attend upcoming classes, catch up on paperwork, reconnect with old clients, or simply take some time to reflect on your own goals in this business.

Speaking of events, here is a rundown of what is coming up....

Buyer and Seller Counseling Session Classes – November 16, Marlboro Graduate Center in Brattleboro – 6 hrs CE

I ask all Brokers to encourage their agents to attend these great CE opportunities that are being offered at very reduced pricing, but specifically Brattleboro area Brokers and their agents. We are doing our best to move courses around but now twice consecutively more

Deerfield Valley agents have attended classes in Brattleboro, and it makes it hard to justify using those venues. Please attend.

SVBR Holiday Luncheon – December 15, 11:30AM – Location will be announced

We are planning a great event this year and strongly encourage all members to attend. There will be an amazing raffle to benefit RPAC (Realtor Political Action Committee) which will have numerous prizes including a high end real estate photography DRONE! Our board is way behind the state numbers ([see attached graph](#)) and if we want to get the state to take us seriously and offers us more education opportunities in the south, we really have to show up when it comes to being involved in causes like this which benefit all of us and our profession.

We are also looking for anyone interested in being involved, to consider a position on the local board. We need all the help and input we can get. Fresh ideas and fresh faces help to keep us progressing, and it is a small time commitment with a large impact to the benefit of your business. Please email me if you have interest. **Our next board meeting is this Thursday, November 17, 8:30AM at the Sotheby's Office in West Dover, VT.**

Regards,
Adam Palmiter
SVBR President

**Register for the November 16th CE Classes Today!
Marlboro College Graduate Center - Brattleboro**

9:00am - 12:00noon

Buyer Counseling Session (3 CE)

\$35.00

[Register](#)

1:00pm - 4:00pm

Seller Counseling Session (3 CE)

\$35.00

[Register](#)

***MORE CE Classes for SVBR
Members***

September Market Statistics

The September 2016 Market Statistics reports are now available. A full review of the statewide market report can be seen at VermontRealtors.com.

To see the activity in our area click on these links:

[Bennington County](#)

[Windham County](#)

[Brattleboro](#)

[Dover](#)

[Stratton Mountain](#)



[Click here](#) for more information on how much you save by being a member of the REALTOR® Party.



Mandatory Course for Renewal Cycle 2018-2018 (4CE)

November 30

9:00am - 1:00pm

Location TBA

Registration Fee: \$45.00

[REGISTER](#)

Dotloop Training December 7, 2016

Marlboro Graduate Center
Brattleboro, VT

Dotloop Training (Basic)

9:00am - 11:00am

[REGISTER](#)

Dotloop Training (Advanced)

12:00pm - 2:15pm

[REGISTER](#)

Dotloop Training (Basic)

3:00pm - 5:15pm

[REGISTER](#)

Note: There will not be a fee for this course if you do not want the continuing education credits otherwise the course fee is \$25 for the CE credits. There will be an option to choose your preference during the registration process.

Don't Forget To Pay Your Dues!

2017 Realtor Dues are Due No Later than November 1st. Late fees of \$100.00 assessed after that time. [Click on My Orders](#) on the SVBR member portal to pay dues.



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