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News & Events from Southern Vermont Board of Realtors®

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February 2014 Member News

Plan now for the SVBR March Meeting

The next meeting of the SVBR Membership will be held on Thursday, March 20, 2014 at the Hermitage Inn in West Dover. The Business Meeting will begin at 8:30am with a full breakfast. Following the Business Meeting there will be a continuing education class - "Watching Your Step by Keeping Your Clients and Customers Happy". This is a 2CE credit class approved by the Vermont Real Estate Commission. The meeting and CE class are complimentary to all SVBR members, but pre-registration is requested.

SVBR Member Meeting & CE Class
 March 20, 2014
 Hermitage Inn
 West Dover, VT

8:30am
 Breakfast Meeting

10:00am
 CE Class

[Click here to register](#)

March CE Class Offers Best Tips for Realtors®

This course is created to remind the new or seasoned agent that Realtors® are here to assist clients and customers with one of the most important events in their lives. We must assure that our clients are guided through the process by our professionalism and expertise to help alleviate their stress. When we fail, they fail. This is NOT about the licensees' career; this is about the success of achieving the American dream of home ownership.

Objectives:

- Identify the expectation of today's consumer

Local Market Statistics January 2014

Vermont Realtors® has published its monthly market statistics reports for January 2014. A full review of the statewide market report can be seen at <http://www.vermontrealtors.com>.

To see the activity in our area click on these links:

[Bennington County](#)

[Windham County](#)

- Have an in-depth understanding of the real estate documents, including the newly revised documents, in order to best guide the consumer through the transaction.
- Develop strategies to overcome complications that arise and be able to best educate customers and clients.

SVBR Launches New Website

Your SVBR Board has contracted with Brown Dog Communications, a Vermont firm to completely redesign the SVBR website www.svtrealtors.com into a site that is easier to navigate and will allow us to offer a greater variety of information. This new website has an enhanced Affiliate section which we hope will allow us to attract more affiliate members to our Board. We also hope that this site will allow us to increase our communications out to our members on events and happenings not only in Southern Vermont, but throughout Vermont and the Nation when it concerns the business of real estate. Check the website out today and please give us your feedback using the Contact page on the site !

VR Spring Symposium To Be Held Again in Manchester

Vermont Realtors® will hold its 2nd Annual Spring Education Symposium at the Equinox Resort in Manchester on April 23. This event will feature two dynamic courses with continuing education credits, networking, industry updates and a chance to exchange ideas and information with your peers. More details to follow, but mark your calendars now!

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