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News & Events from Southern Vermont Board of Realtors®

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SVBR Member News - August 2016

President's Message

Dear SVBR Members,

Coming into the Fall, we are gearing up for MLS changes and education opportunities, so it is important for all agents to stay on top of what is happening. The Paragon intro course was informative, but as soon as the system is up and running we plan to get a more hands on training out to members so that they can put the new knowledge to practice. I encourage you all to login to the new system and play around with it, as this will be all that you have to use as of September 26.

Refer to Jen's report below on all the exciting upcoming CE opportunities. The Board has decided to move forward with an eco-friendly theme for the year, so the next discounted class will be on Shoreline Protection which will be held in tandem with our next Member Meeting. This is a 4 hr CE course which will be hugely beneficial to anyone selling properties on or around water, will be offered at a great discount by the board, and will be directly after the member meeting at the Marlboro Graduate Center on September 15th. Meeting starts at 9:00AM. There is plenty of parking, and we will do our best to offer a more hearty breakfast this time as we know that people liked the location but would prefer more food options.

Please remember that we are leaving board meetings open to any members who want to have a voice or who may be more interested in helping to further advance our great organization.

Regards,

REGISTER TODAY!

September 15, 2016
SVBR Meeting and CE Class
Marlboro Graduate Center

9:00am
 Membership Meeting

10:30am - 2:30pm
 CE Class (4CE Credits)
 A two-part workshop on topics significant to Vermont real estate agents.

The first class will cover how to access and interpret FEMA and state flood hazard and river corridor maps, and information about the National Flood Insurance Program requirements and benefits.

The second class presents Vermont's Shoreland Protection guidelines and regulations, including landowner requirements for development/redevelopment along lake shores, property value preservation, erosion risk reduction and water quality improvement, and contacts for site-specific concerns.

REGISTER

July Market Statistics

The July 2016 Market Statistics reports are now available. A full review of the statewide market report can be seen at VermontRealtors.com.

Adam Palmiter
SVBR President



SVBR President Adam Palmiter Welcomes New Realtors at the summer Member Meeting.

SVBR Education Update

Do not miss these events and exciting new courses offered in Southern Vermont! Register today!

September 15th:

Member Meeting and CE Class (4 CE)

Shoreland Protection and Demystifying FEMA and Floodplain Maps
Marlboro Graduate Center in Brattleboro VT
4CE for \$25 for SVBR Members!

September 21:

Paragon Essentials

9:00am - 11:00am

Hooker Dunham Theatre, Brattleboro

For more information and to register log-in to the NEREN Training Calendar.

October: *Date TBA*

Professional Standards Training Class (4 CE)

Chimney Hill Clubhouse, Wilmington VT

To see the activity in our area click on these links:

[Bennington County](#)

[Windham County](#)

[Bennington City](#)

[Brattleboro](#)

[Dover](#)

[Stratton Mountain](#)

Join in the Conversation about SVBR's Programs and Activities. Come to the SVBR Board Meeting Thursday, September 22, 8:30am at Four Season's Sotheby's Office in West Dover.

Do Business With a Member!

Are you supporting our Affiliate Members? SVBR is fortunate to have the support of companies who provide services to real estate professionals. [Check out the Affiliate Directory](#) on the SVBR website.

All Affiliates are encouraged to attend the SVBR Membership Meetings to network with Realtors.

FREE Education Resources/Webinars

Real Estate Technology Education Webinars:

https://retechnology.com/agent/webinars/?utm_campaign=437-daily-ab&utm_medium=email&utm_source=newsletter_36786

Paragon Webinars:

<http://paragonconnect.paragonrels.com/webinar-registration/sign-up-for-a-webinar>



RPAC represents nearly one million politically active Realtors® and here in Vermont, RPAC

The course would include the following: 3 hours of Code of Ethics Training needed for the December 2013-2016 Renewal Cycle, plus 3 hours of Professional Standards enforcement which includes the role of the grievance committee, mediation/ombuds, prof stands hearing process and role of the Board of Directors.

November 16th

Buyer Counseling Session (3CE)

9AM – 12PM

Marlboro Graduate Center Brattleboro VT.

A 3 hour presentation delivers a practical approach to securing the buyer's loyalty and written commitment through effective dialogue and can/can't do lists. Benefit of presentation books, neutralizing buyer concerns and establishing realistic buyer expectations explored in detail. More information and registration at <http://www.vermontrealtors.com/calendar/>

November 16th

Seller Counseling Session (3CE)

1PM-4:15PM

Marlboro Graduate Center Brattleboro VT.

Three hour presentation delivers a practical approach to securing the seller's loyalty and written commitment through effective dialogue and Can/Can't Do lists. Benefit of presentation books, neutralizing seller concerns and establishing realistic seller expectations will be explored in detail. More information and registration at <http://www.vermontrealtors.com/calendar/>

November 30

Mandatory Course

More info to follow soon

December 7

Dot Loop Basic Agent Training and Advanced Training

Marlboro Graduate Center in Brattleboro

9AM – 11AM (Basic) and 12PM – 2:15PM (Advanced)

Basic and Advanced Agent Training offers agents and brokers education focused on managing real estate transactions online while providing an amazing client experience that goes beyond just editing and e-signing documents. See VR website for more information and registration.

<http://www.vermontrealtors.com/calendar/>

represents over 1,600 Realtors®.

No one knows a Vermont community better than a Vermont Realtor®. Realtors® know the lay of the land, the families, the best schools, the neighborhoods and the leaders of any given area. Vermont Realtors® are on the front line as defenders of real estate issues.

[Donate Today!](#)



The REALTOR® Action Center is where you learn how Voting, Acting and Investing in RPAC builds our political strength at every level of government.

[Click here](#) for more information on how much you save by being a member of the REALTOR® Party.

December: *Date TBA*

SVBR Holiday Party and Luncheon

A save the date and invitation will be sent out soon!

Any education requests or concerns please contact Jennifer

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Thank you for being valued members!

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